



January 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
28	29	30	31	1 	2	3
4	5 Sales Mastery**	6	7	8 New Year's Day Sales Onboarding	9	10
11	12 -Sales Mastery -Essentials	13 Leadership Onboarding	14	15 Monthly Leadership	16	17
18	19  MLK Day	20 -SCC Onboarding -Coffman Bootcamp	21 -Strategic Customer Care -Coffman Bootcamp	22 Sales Onboarding	23	24
25	26 -Sales Mastery -Essentials	27 -Fast Track Essentials -GWA Bootcamp	28 -Strategic Customer Care -GWA Bootcamp	29 Fast Track Essentials	30	31



Program Details:

Essentials: Bi-Weekly
AM: 10:30 am - 12:00 pm
PM: 3:00 - 4:30 pm
Sales Mastery: Weekly
AM: 8:30 - 10:00 am
PM: 1:00 - 2:30 pm
****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum
Fast Track Essentials: 2x Weekly (4 Weeks)
10:00 am - 12:00 pm
Leadership Onboarding: Monthly
1:00 - 2:00 pm
Monthly Leadership: Monthly
10:00 am - 12:00 pm
Sales Onboarding: Bi-Weekly
1:00 - 2:00 pm
Strategic Customer Care Onboarding: Day Prior to Start Date
1:00 - 2:00 pm
Strategic Customer Care: Wednesday's (10 Weeks)
12:30 - 2:00 pm
Coffman In-Person Bootcamp Details:
700 W. 47th ST, Suite 120, Kansas City, MO (Country Club Plaza)
January 20th (8:30 am - 4:30 pm)
January 21st (8:30 am - 12:00 pm)
GWA In-Person Bootcamp Details:
29777 Telegraph Road, Suite 2205 Southfield, MI 48034
January 27th (7:00 am - 3:30 pm)
January 28th (7:00 am - 11:00 am)

**All times listed are central standard time zone

February 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3 ·Fast Track Essentials ·Leadership/ Management FT Onboarding	4 ·Management Fast Track ·Strategic Customer Care	5 ·Fast Track Essentials ·Sales Onboarding	6	7
8	9 ·Sales Mastery ·Essentials	10 Fast Track Essentials	11 ·Management Fast Track ·Strategic Customer Care	12 Fast Track Essentials	13	14  Valentine's Day
15	16  President's Day	17 Fast Track Essentials	18 ·Management Fast Track ·Strategic Customer Care ·ASD Bootcamp	19 ·Management Leadership ·Fast Track Essentials ·Sales Onboarding ·ASD Bootcamp	20	21
22	23 ·Sales Mastery ·Essentials	24	25 ·Management Fast Track ·Strategic Customer Care	26	27	28

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am – 12:00 pm

PM: 3:00 – 4:30 pm

Sales Mastery: Weekly

AM: 8:30 – 10:00 am

PM: 1:00 – 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Fast Track Essentials: 2x Weekly (4 Weeks)

10:00 am – 12:00 pm

Leadership Onboarding: Monthly (Combined with Management Fast Track Onboarding only when series starts within the same month)

1:00 – 2:00 pm

Monthly Leadership: Monthly

10:00 am – 12:00 pm

Sales Onboarding: Bi-Weekly

1:00 – 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)

12:30 – 2:00 pm

Management Fast Track: Wednesdays (4 Weeks)

10:00 – 11:30 am

ASD In-Person Bootcamp Details:

LOCATION TBD

March 18th & 19th (8:00 am – 3:00 pm)

****All times listed are central standard time zone**

March 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
	Sales Mastery**	Leadership Onboarding	-Strategic Customer Care -Prospecting Onboarding	-Prospecting Series -Sales Onboarding		
8	9	10	11	12	13	14
	-Sales Mastery -Essentials	Dallas Bootcamp	-Strategic Customer Care -Dallas Bootcamp	Prospecting Series		
15	16	17	18	19	20	21
	Pre-Summit Day	Sandler Summit	Sandler Summit	-Monthly Leadership -Sales Onboarding -Prospecting Series		
22	23	24	25	26	27	28
	-Sales Mastery -Essentials		Strategic Customer Care	Prospecting Series		
29	30	31	1	2	3	4
	Sales Mastery (Skill Building Session)	Digging Deeper with DISC				

Program Details:

Essentials: Bi-Weekly
AM: 10:30 am - 12:00 pm
PM: 3:00 - 4:30 pm
Sales Mastery: Weekly
AM: 8:30 - 10:00 am
PM: 1:00 - 2:30 pm
****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum
Skill Building Session: Apply Sandler concepts to real world scenarios
Leadership Onboarding: Monthly
1:00 - 2:00 pm
Monthly Leadership: Monthly
10:00 am - 12:00 pm
Sales Onboarding: Bi-Weekly
1:00 - 2:00 pm
Strategic Customer Care: Wednesday's (10 Weeks)
12:30 - 2:00 pm
Prospecting Onboarding: Day Prior to Start Date
1:00 - 2:00 pm
Prospecting Series: Thursdays (4 Weeks)
1:00 - 2:30 pm
Digging Deeper with DISC: Tuesday's (5 Weeks)
1:00 - 2:30 pm
Dallas In-Person Bootcamp Details:
16775 Addison Rd, Suite 150 Addison, Texas 75001
March 10th & 11th (9:00 am - 4:00 pm)

**All times listed are central standard time zone

April 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	31	1 	2	3	4
			Strategic Customer Care	Sales Onboarding	Good Friday	
5 Easter Sunday	6 -Sales Mastery** -Essentials	7 -Fast Track Essentials -Leadership/Management FT Onboarding -Digging Deeper with DISC -Coffman Bootcamp	8 Coffman Bootcamp	9 Fast Track Essentials	10	11
12	13 Sales Mastery	14 -Fast Track Essentials -Digging Deeper with DISC	15 Hiring Sprint	16 -Fast Track Essentials -Monthly Leadership -Sales Onboarding	17	18
19	20 -Sales Mastery -Essentials	21 -Fast Track Essentials -Digging Deeper with DISC	22 Hiring Sprint	23 Fast Track Essentials	24	25
26	27 Sales Mastery	28 -Fast Track Essentials -Digging Deeper with DISC -GWA Bootcamp	29 -Management Fast Track -GWA Bootcamp	30 -Fast Track Essentials -Sales Onboarding	1	2

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am - 12:00 pm

PM: 3:00 - 4:30 pm

Sales Mastery: Weekly

AM: 8:30 - 10:00 am

PM: 1:00 - 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Fast Track Essentials: 2x Weekly (4 Weeks)

10:00 am - 12:00 pm

Leadership Onboarding: Monthly (Combined with Management Fast Track Onboarding only when series starts within the same month)

1:00 - 2:00 pm

Monthly Leadership: Monthly

10:00 am - 12:00 pm

Management Fast Track: Wednesdays (4 Weeks)

10:00 - 11:30 pm

Hiring Sprint: One-Day Session

10:00 am - 1:00 pm

Sales Onboarding: Bi-Weekly

1:00 - 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)

12:30 - 2:00 pm

Digging Deeper with DISC: Tuesday's (5 Weeks)

1:00 - 2:30 pm

Coffman In-Person Bootcamp Details:

700 W. 47th ST, Suite 120, Kansas City, MO (Country Club Plaza)

April 7th (8:30 am - 4:30 pm)

April 8th (8:30 am - 12:00 pm)

GWA In-Person Bootcamp Details:

29777 Telegraph Road, Suite 2205 Southfield, MI 48034


April 28th (7:00 am - 3:30 pm)

April 29th (7:00 am - 11:00 am)

**All times listed are central standard time zone

May 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
26	27	28	29	30	1	2
3	4	5	6	7	8	9
	·Sales Mastery** ·Essentials	Leadership Onboarding	·Prospecting Onboarding ·Management Fast Track	·Prospecting Series ·Mastery LinkedIn Prospecting		
10	11	12	13	14	15	16
	Sales Mastery	·SCC Onboarding	·Strategic Customer Care ·Management Fast Track	·Prospecting Series ·Sales Onboarding ·Mastery LinkedIn Prospecting		
17	18	19	20	21	22	23
	·Sales Mastery ·Essentials	ASD Bootcamp	·Management Fast Track ·Strategic Customer Care ·ASD Bootcamp	·Monthly Leadership ·Prospecting Series ·Mastery LinkedIn Prospecting		
24	25	26	27	28	29	30
	 Memorial Day		Strategic Customer Care	·Prospecting Series ·Sales Onboarding ·Mastery LinkedIn Prospecting		

Program Details:

Essentials: Bi-Weekly
 AM: 10:30 am – 12:00 pm
 PM: 3:00 – 4:30 pm
Sales Mastery: Weekly
 AM: 8:30 – 10:00 am
 PM: 1:00 – 2:30 pm
****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum
Leadership Onboarding: Monthly
 1:00 – 2:00 pm
Monthly Leadership: Monthly
 10:00 am – 12:00 pm
Management Fast Track: Wednesdays (4 Weeks)
 10:00 – 11:30 pm
Sales Onboarding: Bi-Weekly
 1:00 – 2:00 pm
Strategic Customer Care Onboarding: Day Prior to Start Date
 1:00 – 2:00 pm
Strategic Customer Care: Wednesday's (10 Weeks)
 12:30 – 2:00 pm
Prospecting Onboarding: Day Prior to Start Date
 1:00 – 2:00 pm
Prospecting Series: Thursdays (4 Weeks)
 1:00 – 2:30 pm
Mastery LinkedIn Prospecting: Thursday's (4 Weeks)
 3:00 – 4:00 pm
ASD In-Person Bootcamp Details:
 LOCATION TBD
 May 19th & 20th (8:00 am – 3:00 pm)
 **All times listed are central standard time zone

June 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
31	1	2	3	4	5	6
	·Sales Mastery** ·Essentials	Leadership Onboarding	Strategic Customer Care			
7	8	9	10	11	12	13
	Sales Mastery		Strategic Customer Care	Sales Onboarding		
14	15	16	17	18	19	20
	·Sales Mastery ·Essentials		Strategic Customer Care	Monthly Leadership		
21	22	23	24	25	26	27
	Sales Mastery	·Coffman Bootcamp ·Dallas Bootcamp	·Strategic Customer Care ·Coffman Bootcamp ·Dallas Bootcamp	Sales Onboarding		
28	29	30	1	2	3	4
	·Sales Mastery (Skill Building Session) ·Essentials					

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am - 12:00 pm

PM: 3:00 - 4:30 pm

Sales Mastery: Weekly

AM: 8:30 - 10:00 am

PM: 1:00 - 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Skill Building Session: Apply Sandler concepts to real world scenarios

Leadership Onboarding: Monthly

1:00 - 2:00 pm

Monthly Leadership: Monthly

10:00 am - 12:00 pm

Sales Onboarding: Bi-Weekly

1:00 - 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)

12:30 - 2:00 pm

Coffman In-Person Bootcamp Details:

700 W. 47th ST, Suite 120, Kansas City, MO (Country Club Plaza)

June 23rd (8:30 am - 4:30 pm)

June 24th (8:30 am - 12:00 pm)

Dallas In-Person Bootcamp Details:


16775 Addison Rd, Suite 150 Addison, Texas 75001

June 23rd & 24th (9:00 am - 4:00 pm)

**All times listed are central standard time zone

July 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
28	29	30	1	2	3	4
			Strategic Customer Care		 Independence Day	
5	6	7	8	9	10	11
	Long Weekend: Post Independence Day	Leadership/ Management FT Onboarding	Strategic Customer Care	Sales Onboarding		
12	13	14	15	16	17	18
	·Sales Mastery ·Essentials	Fast Track Essentials	Strategic Customer Care	·Fast Track Essentials ·Monthly Leadership		
19	20	21	22	23	24	25
	Sales Mastery**	Fast Track Essentials	Management Fast Track	·Fast Track Essentials ·Sales Onboarding		
26	27	28	29	30	31	1
	·Sales Mastery ·Essentials	·Fast Track Essentials ·GWA Bootcamp	·Management Fast Track ·GWA Bootcamp	Fast Track Essentials		

Program Details:

Essentials: Bi-Weekly
AM: 10:30 am – 12:00 pm
PM: 3:00 – 4:30 pm
Sales Mastery: Weekly
AM: 8:30 – 10:00 am
PM: 1:00 – 2:30 pm
****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum
Fast Track Essentials: 2x Weekly (4 Weeks)
10:00 am – 12:00 pm
Leadership Onboarding: Monthly (Combined with Management Fast Track Onboarding only when series starts within the same month)
1:00 – 2:00 pm
Monthly Leadership: Monthly
10:00 am – 12:00 pm
Management Fast Track: Wednesdays (4 Weeks)
10:00 – 11:30 pm
Sales Onboarding: Bi-Weekly
1:00 – 2:00 pm
Strategic Customer Care: Wednesday's (10 Weeks)
12:30 – 2:00 pm
GWA In-Person Bootcamp Details:
29777 Telegraph Road, Suite 2205 Southfield, MI 48034
July 28th (7:00 am – 3:30 pm)
July 29th (7:00 am – 11:00 am)

**All times listed are central standard time zone

August 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
26	27	28	29	30	31	1
2	3	4	5	6	7	8
	Sales Mastery**	·Fast Track Essentials ·Leadership Onboarding	Management Fast Track	·Fast Track Essentials ·Sales Onboarding		
9	10	11	12	13	14	15
	·Sales Mastery ·Essentials		·Management Fast Track ·Prospecting Series Onboarding	·Prospecting Series ·ASD Bootcamp	ASD Bootcamp	
16	17	18	19	20	21	22
	Sales Mastery			·Monthly Leadership ·Sales Onboarding ·Prospecting Series		
23	24	25	26	27	28	29
	·Sales Mastery ·Essentials	Coffman Bootcamp	Coffman Bootcamp	·Prospecting Series ·Mastery LinkedIn Prospecting		
30	31	2	3	4	5	6
	Sales Mastery (Skill Building Session)					

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am – 12:00 pm

PM: 3:00 – 4:30 pm

Sales Mastery: Weekly

AM: 8:30 – 10:00 am

PM: 1:00 – 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Skill Building Session: Apply Sandler concepts to real world scenarios

Fast Track Essentials: 2x Weekly (4 Weeks)

10:00 am – 12:00 pm

Leadership Onboarding: Monthly

1:00 – 2:00 pm

Monthly Leadership: Monthly

10:00 am – 12:00 pm

Management Fast Track: Wednesdays (4 Weeks)

10:00 – 11:30 pm

Sales Onboarding: Bi-Weekly

1:00 – 2:00 pm

Prospecting Onboarding: Day Prior to Start Date

1:00 – 2:00 pm

Prospecting Series: Thursdays (4 Weeks)

1:00 – 2:30 pm

Mastery LinkedIn Prospecting: Thursday's (4 Weeks)

3:00 – 4:00 pm

Coffman In-Person Bootcamp Details:

700 W. 47th ST, Suite 120, Kansas City, MO (Country Club Plaza)

August 25th (8:30 am – 4:30 pm)

August 26th (8:30 am – 12:00 pm)

ASD In-Person Bootcamp Details:


LOCATION TBD

August 13th & 14th (8:00 am – 3:00 pm)

**All times listed are central standard time zone

September 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
30	31	1	2	3	4	5
		·Leadership Onboarding ·Strategic Customer Care Onboarding	Strategic Customer Care	·Prospecting Series ·Sales Onboarding ·Mastery LinkedIn Prospecting		
6	7	8	9	10	11	12
	 Labor Day	·Fast Track Essentials ·Digging Deeper with DISC	Strategic Customer Care	·Fast Track Essentials ·Mastery LinkedIn Prospecting		
13	14	15	16	17	18	19
	·Sales Mastery ·Essentials	·Fast Track Essentials ·Digging Deeper with DISC	Strategic Customer Care	·Monthly Leadership ·Fast Track Essentials ·Sales Onboarding ·Mastery LinkedIn Prospecting		
20	21	22	23	24	25	26
	·Sales Mastery** ·Essentials	·Fast Track Essentials ·Digging Deeper with DISC	Strategic Customer Care	Fast Track Essentials		
27	28	29	30	1	2	3
	·Sales Mastery ·Essentials	·Fast Track Essentials ·Digging Deeper with DISC ·Dallas Bootcamp	·Strategic Customer Care ·Dallas Bootcamp			

Program Details:

Essentials: Bi-Weekly
 AM: 10:30 am – 12:00 pm
 PM: 3:00 – 4:30 pm
Sales Mastery: Weekly
 AM: 8:30 – 10:00 am
 PM: 1:00 – 2:30 pm
****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum
Fast Track Essentials: 2x Weekly (4 Weeks)
 10:00 am – 12:00 pm
Leadership Onboarding: Monthly
 1:00 – 2:00 pm
Monthly Leadership: Monthly
 10:00 am – 12:00 pm
Sales Onboarding: Bi-Weekly
 1:00 – 2:00 pm
Strategic Customer Care Onboarding: Day Prior to Start Date
 1:00 – 2:00 pm
Strategic Customer Care: Wednesday's (10 Weeks)
 12:30 – 2:00 pm
Prospecting Series: Thursdays (4 Weeks)
 1:00 – 2:30 pm
Digging Deeper with DISC: Tuesday's (5 Weeks)
 1:00 – 2:30 pm
Mastery LinkedIn Prospecting: Thursday's (4 Weeks)
 3:00 – 4:00 pm
Dallas In-Person Bootcamp Details:
 16775 Addison Rd, Suite 150 Addison, Texas 75001
 September 29th & 30th (10:00 am – 5:00 pm)

**All times listed are central standard time zone

October 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
27	28	29	30	1	2	3
				<ul style="list-style-type: none"> •Fast Track Essentials •Sales Onboarding 		
4	5	6	7	8	9	10
	<ul style="list-style-type: none"> •Sales Mastery** •Essentials 	<ul style="list-style-type: none"> •Digging Deeper with DISC •Leadership/Management FT Onboarding 	<ul style="list-style-type: none"> Strategic Customer Care 			
11	12	13	14	15	16	17
	<ul style="list-style-type: none"> •Sales Mastery •Essentials 		<ul style="list-style-type: none"> •Management Fast Track •Strategic Customer Care •Prospecting Onboarding 	<ul style="list-style-type: none"> •Monthly Leadership •Sales Onboarding •Prospecting Series 		
18	19	20	21	22	23	24
	<ul style="list-style-type: none"> Sales Mastery 		<ul style="list-style-type: none"> •Management Fast Track •Strategic Customer Care 	<ul style="list-style-type: none"> Prospecting Series 		
25	26	27	28	29	30	31
	<ul style="list-style-type: none"> •Sales Mastery •Essentials 	<ul style="list-style-type: none"> •ASD Bootcamp •Coffman Bootcamp •GWA Bootcamp 	<ul style="list-style-type: none"> •Management Fast Track •Strategic Customer Care •ASD Bootcamp •Coffman Bootcamp •GWA Bootcamp 	<ul style="list-style-type: none"> •Prospecting Series •Sales Onboarding •Mastery LinkedIn Prospecting 	<p>Halloween</p>	

Program Details:

Essentials: Bi-Weekly
 AM: 10:30 am - 12:00 pm
 PM: 3:00 - 4:30 pm

Sales Mastery: Weekly
 AM: 8:30 - 10:00 am
 PM: 1:00 - 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Fast Track Essentials: 2x Weekly (4 Weeks)
 10:00 am - 12:00 pm

Leadership Onboarding: Monthly (Combined with Management Fast Track Onboarding only when series starts within the same month)
 1:00 - 2:00 pm

Monthly Leadership: Monthly
 10:00 am - 12:00 pm

Sales Onboarding: Bi-Weekly
 1:00 - 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)
 12:30 - 2:00 pm

Management Fast Track: Wednesdays (4 Weeks)
 10:00 am - 11:30 pm

Prospecting Onboarding: Day Prior to Start Date
 1:00 - 2:00 pm

Prospecting Series: Thursdays (4 Weeks)
 1:00 - 2:30 pm

Digging Deeper with DISC: Tuesday's (5 Weeks)
 1:00 - 2:30 pm

Mastery LinkedIn Prospecting: Thursday's (4 Weeks)
 3:00 - 4:00 pm

Coffman In-Person Bootcamp Details:
 700 W. 47th ST, Suite 120, Kansas City, MO (Country Club Plaza)
 October 27th (8:30 am - 4:30 pm)
 October 28th (8:30 am - 12:00 pm)

GWA In-Person Bootcamp Details:
 29777 Telegraph Road, Suite 2205 Southfield, MI 48034
 October 27th (7:00 am - 3:30 pm)
 October 28th (7:00 am - 11:00 am)

ASD In-Person Bootcamp Details:
 LOCATION TBD
 August 13th & 14th (8:00 am - 3:00 pm)

**All times listed are central standard time zone

November 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4 ·Management Fast Track ·Strategic Customer Care	5 ·Prospecting Series ·Mastery LinkedIn Prospecting	6	7
8	9 Sales Mastery**	10 Leadership Onboarding	11	12 ·Sales Onboarding ·Mastery LinkedIn Prospecting	13	14
15	16 ·Sales Mastery ·Essentials	17	18	19 ·Monthly Leadership ·Sales Onboarding ·Mastery LinkedIn Prospecting	20	21
22	23	24	25	26	27 Thanksgiving Week (No Classes)	28
29	30 ·Sales Mastery (Skill Building Session) ·Essentials	1	2	3	4	5




Program Details:

Essentials: Bi-Weekly
AM: 10:30 am - 12:00 pm
PM: 3:00 - 4:30 pm
Sales Mastery: Weekly
AM: 8:30 - 10:00 am
PM: 1:00 - 2:30 pm
****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum
Skill Building Session: Apply Sandler concepts to real world scenarios
Leadership Onboarding: Monthly
1:00 - 2:00 pm
Monthly Leadership: Monthly
10:00 am - 12:00 pm
Management Fast Track: Wednesdays (4 Weeks)
10:00 am - 11:30 pm
Sales Onboarding: Bi-Weekly
1:00 - 2:00 pm
Strategic Customer Care: Wednesday's (10 Weeks)
12:30 - 2:00 pm
Prospecting Series: Thursdays (4 Weeks)
1:00 - 2:30 pm
Mastery LinkedIn Prospecting: Thursday's (4 Weeks)
3:00 - 4:00 pm

**All times listed are central standard time zone

December 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	1	2	3	4	5
		-Leadership Onboarding -Dallas Bootcamp	Dallas Bootcamp	Sales Onboarding		
6	7	8	9	10	11	12
	Sales Mastery**					
13	14	15	16	17	18	19
	-Sales Mastery -Essentials		Vision Board Session: Cheers to 2027 	Monthly Leadership		
20	21	22	23	24	25	26
		Happy Holidays! (No Classes until 2026)				
27	28	29	30	31	1	2

Program Details:

Essentials: *Bi-Weekly*

AM: 10:30 am - 12:00 pm

PM: 3:00 - 4:30 pm

Sales Mastery: *Weekly*

AM: 8:30 - 10:00 am

PM: 1:00 - 2:30 pm

****Expert Certification:** *Starred Mastery classes are classes that are apart of the Expert Certification curriculum*

Leadership Onboarding: *Monthly*

1:00 - 2:00 pm

Monthly Leadership: *Monthly*

10:00 am - 12:00 pm

Sales Onboarding: *Bi-Weekly*

1:00 - 2:00 pm

Vision Board Session: Cheers to 2026: *Yearly*

4:00 - 6:00 pm

Dallas In-Person Bootcamp Details:

16775 Addison Rd, Suite 150 Addison, Texas 75001

December 1st & 2nd (9:00 am - 4:00 pm)

****All times listed are central standard time zone**