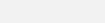


January 2026

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
28	29	30	31	1	2	3
						
				New Year's Day		
4	5	6	7	8	9	10
						
		Sales Mastery**				
11	12	13	14	15	16	17
						
		Leadership		Monthly		
		Onboarding		Leadership		
18	19	20	21	22	23	24
						
		-SCC Onboarding				
		-Coffman Bootcamp				
						
		MLK Day				
25	26	27	28	29	30	31
		-Sales Mastery	-Fast Track	-Strategic		
		-Essentials	Essentials	Customer Care	Fast Track	
			-GWA Bootcamp	-GWA Bootcamp	Essentials	

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am - 12:00 pm

PM: 3:00 - 4:30 pm

Sales Mastery: Weekly

AM: 8:30 - 10:00 am

PM: 1:00 - 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Fast Track Essentials: 2x Weekly (4 Weeks)

10:00 am - 12:00 pm

Leadership Onboarding: Monthly

1:00 - 2:00 pm

Monthly Leadership: Monthly

10:00 am - 12:00 pm

Sales Onboarding: Bi-Weekly

1:00 - 2:00 pm

Strategic Customer Care Onboarding: Day Prior to Start Date

1:00 - 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)

12:30 - 2:00 pm

Coffman In-Person Bootcamp Details:

700 W. 47th ST, Suite 120, Kansas City, MO (Country Club Plaza)

January 20th (8:30 am - 4:30 pm)

January 21st (8:30 am - 12:00 pm)

GWA In-Person Bootcamp Details:

29777 Telegraph Road, Suite 2205 Southfield, MI 48034

January 27th (7:00 am - 3:30 pm)

January 28th (7:00 am - 11:00 am)

**All times listed are central standard time zone

February 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
		<ul style="list-style-type: none"> -Fast Track Essentials Sales Mastery** -Leadership/ Management FT Onboarding 	<ul style="list-style-type: none"> -Management Fast Track -Strategic Customer Care 	<ul style="list-style-type: none"> -Fast Track Essentials -Sales Onboarding 		
8	9	10	11	12	13	14
		<ul style="list-style-type: none"> -Sales Mastery -Essentials 	<ul style="list-style-type: none"> Fast Track Essentials 	<ul style="list-style-type: none"> -Management Fast Track -Strategic Customer Care 	<ul style="list-style-type: none"> Fast Track Essentials 	
15	16	17	18	19	20	21
		 President's Day	<ul style="list-style-type: none"> Fast Track Essentials 	<ul style="list-style-type: none"> -Management Fast Leadership -Strategic Customer Care -ASD Bootcamp 	<ul style="list-style-type: none"> -ASD Bootcamp 	
22	23	24	25	26	27	28
			<ul style="list-style-type: none"> -Management Fast Track -Strategic Customer Care 			

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am - 12:00 pm
PM: 3:00 - 4:30 pm

Sales Mastery: Weekly

AM: 8:30 - 10:00 am
PM: 1:00 - 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Fast Track Essentials: 2x Weekly (4 Weeks)
10:00 am - 12:00 pm

Leadership Onboarding: Monthly (Combined with Management Fast Track Onboarding only when series starts within the same month)

1:00 - 2:00 pm

Monthly Leadership: Monthly
10:00 am - 12:00 pm

Sales Onboarding: Bi-Weekly
1:00 - 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)
12:30 - 2:00 pm

Management Fast Track: Wednesdays (4 Weeks)
10:00 - 11:30 am

ASD In-Person Bootcamp Details:
LOCATION TBD
March 18th & 19th (8:00 am - 3:00 pm)

**All times listed are central standard time zone

March 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4 -Strategic Sales Mastery** Leadership Onboarding	5 Customer Care -Prospecting Series -Prospecting Onboarding	6	7
8	9	10	11 -Strategic Customer Care -Dallas Bootcamp	12 Prospecting Series	13	14
15	16	17	18 Pre-Summit Day Sandler Summit 	19 -Monthly Leadership -Sales Onboarding -Prospecting Series	20	21
22	23	24	25 -Sales Mastery -Essentials	26 Strategic Customer Care	27 Prospecting Series	28
29	30	31	1	2	3	4
			Sales Mastery (Skill Building Session)	Digging Deeper with DISC		

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am – 12:00 pm

PM: 3:00 – 4:30 pm

Sales Mastery: Weekly

AM: 8:30 – 10:00 am

PM: 1:00 – 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Skill Building Session: Apply Sandler concepts to real world scenarios

Leadership Onboarding: Monthly

1:00 – 2:00 pm

Monthly Leadership: Monthly

10:00 am – 12:00 pm

Sales Onboarding: Bi-Weekly

1:00 – 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)

12:30 – 2:00 pm

Prospecting Onboarding: Day Prior to Start Date

1:00 – 2:00 pm

Prospecting Series: Thursdays (4 Weeks)

1:00 – 2:30 pm

Digging Deeper with DISC: Tuesday's (5 Weeks)

1:00 – 2:30 pm

Dallas In-Person Bootcamp Details:

16775 Addison Rd, Suite 150 Addison, Texas 75001

March 10th & 11th (9:00 am – 4:00 pm)

**All times listed are central standard time zone

April 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	31	1	2	3	4
			Strategic Customer Care	Sales Onboarding	Good Friday	
5	6	7 ·Fast Track Essentials ·Leadership/ Management FT Onboarding	8 ·Digging Deeper with DISC ·Coffman Bootcamp	9	10	11
Easter Sunday						
12	13	14 ·Fast Track Essentials ·Digging Deeper with DISC	15 Sales Mastery ·Fast Track Essentials ·Digging Deeper with DISC	16 Hiring Sprint ·Fast Track Essentials ·Monthly Leadership ·Sales Onboarding	17	18
19	20	21 ·Sales Mastery ·Essentials ·Digging Deeper with DISC	22 Hiring Sprint	23 Fast Track Essentials	24	25
26	27	28 ·Fast Track Essentials ·Digging Deeper with DISC ·GWA Bootcamp	29 ·Management Fast Track ·GWA Bootcamp	30 ·Fast Track Essentials ·Sales Onboarding	1	2

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am – 12:00 pm

PM: 3:00 – 4:30 pm

Sales Mastery: Weekly

AM: 8:30 – 10:00 am

PM: 1:00 – 2:30 pm

****Expert Certification:** Starred Mastery classes

are classes that are apart of the Expert Certification curriculum

Fast Track Essentials: 2x Weekly (4 Weeks)

10:00 am – 12:00 pm

Leadership Onboarding: Monthly (Combined with Management Fast Track Onboarding only when series starts within the same month)

1:00 – 2:00 pm

Monthly Leadership: Monthly

10:00 am – 12:00 pm

Management Fast Track: Wednesdays (4 Weeks)

10:00 – 11:30 pm

Hiring Sprint: One-Day Session

10:00 am – 1:00 pm

Sales Onboarding: Bi-Weekly

1:00 – 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)

12:30 – 2:00 pm

Digging Deeper with DISC: Tuesday's (5 Weeks)

1:00 – 2:30 pm

Coffman In-Person Bootcamp Details:

700 W. 47th ST, Suite 120, Kansas City, MO (Country Club Plaza)

April 7th (8:30 am – 4:30 pm)

April 8th (8:30 am – 12:00 pm)

GWA In-Person Bootcamp Details:

29777 Telegraph Road, Suite 2205 Southfield, MI 48034

April 28th (7:00 am – 3:30 pm)

April 29th (7:00 am – 11:00 am)

**All times listed are central standard time zone

June 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	Program Details:
31	1	2	3	4	5	6	<p>Essentials: Bi-Weekly AM: 10:30 am - 12:00 pm PM: 3:00 - 4:30 pm</p> <p>Sales Mastery: Weekly AM: 8:30 - 10:00 am PM: 1:00 - 2:30 pm</p> <p>**Expert Certification: Starred Mastery classes are classes that are apart of the Expert Certification curriculum</p> <p>Skill Building Session: Apply Sandler concepts to real world scenarios</p> <p>Leadership Onboarding: Monthly 1:00 - 2:00 pm</p> <p>Monthly Leadership: Monthly 10:00 am - 12:00 pm</p> <p>Sales Onboarding: Bi-Weekly 1:00 - 2:00 pm</p> <p>Strategic Customer Care: Wednesday's (10 Weeks) 12:30 - 2:00 pm</p> <p>Coffman In-Person Bootcamp Details: 700 W. 47th ST, Suite 120, Kansas City, MO (Country Club Plaza) June 23rd (8:30 am - 4:30 pm) June 24th (8:30 am - 12:00 pm)</p> <p>Dallas In-Person Bootcamp Details: 16775 Addison Rd, Suite 150 Addison, Texas 75001 June 23rd & 24th (9:00 am - 4:00 pm)</p>
7	8	9	10	11	12	13	
			Sales Mastery	Strategic Customer Care	Sales Onboarding		
14	15	16	17	18	19	20	
			-Sales Mastery	Strategic Customer Care	Monthly Leadership		
			-Essentials				
21	22	23	24	25	26	27	
			-Coffman Customer Care				
			Sales Mastery	Bootcamp	-Coffman Bootcamp	Sales Onboarding	
28	29	30	1	2	3	4	
			-Sales Mastery (Skill Building Session)				
			-Essentials				

**All times listed are central standard time zone

July 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
28	29	30	1	2	3	4
			Strategic Customer Care			
5	6	7	8	9	10	11
	Long Weekend: Post Independence Day	Leadership/ Management FT Onboarding	Strategic Customer Care	Sales Onboarding		
12	13	14	15	16	17	18
				·Fast Track		
		·Sales Mastery	Fast Track	Strategic	Essentials	
		·Essentials	Essentials	Customer Care	·Monthly Leadership	
19	20	21	22	23	24	25
				·Fast Track		
		Sales Mastery**	Fast Track Essentials	Management Fast Track	Essentials	
					·Sales Onboarding	
26	27	28	29	30	31	1
				·Management Fast Track		
		·Sales Mastery	Essentials	Fast Track		
		·Essentials	·GWA Bootcamp	Essentials		

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am - 12:00 pm

PM: 3:00 - 4:30 pm

Sales Mastery: Weekly

AM: 8:30 - 10:00 am

PM: 1:00 - 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Fast Track Essentials: 2x Weekly (4 Weeks)

10:00 am - 12:00 pm

Leadership Onboarding: Monthly (Combined with Management Fast Track Onboarding only when series starts within the same month)

1:00 - 2:00 pm

Monthly Leadership: Monthly

10:00 am - 12:00 pm

Management Fast Track: Wednesdays (4 Weeks)

10:00 - 11:30 pm

Sales Onboarding: Bi-Weekly

1:00 - 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)

12:30 - 2:00 pm

GWA In-Person Bootcamp Details:

29777 Telegraph Road, Suite 2205 Southfield, MI 48034

July 28th (7:00 am - 3:30 pm)

July 29th (7:00 am - 11:00 am)

**All times listed are central standard time zone

August 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
26	27	28	29	30	31	1
2	3	4	5	6	7	8
		<ul style="list-style-type: none"> ·Fast Track Sales Mastery** Essentials ·Leadership Onboarding 	<ul style="list-style-type: none"> Management Fast Track 	<ul style="list-style-type: none"> ·Fast Track Essentials ·Sales Onboarding 		
9	10	11	12	13	14	15
		<ul style="list-style-type: none"> ·Sales Mastery ·Essentials 	<ul style="list-style-type: none"> ·Management Fast Track ·Prospecting Series Onboarding 	<ul style="list-style-type: none"> ·Prospecting Series ·ASD Bootcamp 		
16	17	18	19	20	21	22
				<ul style="list-style-type: none"> ·Monthly Leadership ·Sales Onboarding ·Prospecting Series 		
23	24	25	26	27	28	29
	<ul style="list-style-type: none"> ·Sales Mastery ·Essentials 	<ul style="list-style-type: none"> Coffman Bootcamp 	<ul style="list-style-type: none"> Coffman Bootcamp 	<ul style="list-style-type: none"> ·Prospecting Series ·Mastery LinkedIn Prospecting 		
30	31	2	3	4	5	6
		<ul style="list-style-type: none"> Sales Mastery (Skill Building Session) 				

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am - 12:00 pm

PM: 3:00 - 4:30 pm

Sales Mastery: Weekly

AM: 8:30 - 10:00 am

PM: 1:00 - 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Skill Building Session: Apply Sandler concepts to real world scenarios

Fast Track Essentials: 2x Weekly (4 Weeks)
10:00 am - 12:00 pm

Leadership Onboarding: Monthly

1:00 - 2:00 pm

Monthly Leadership: Monthly

10:00 am - 12:00 pm

Management Fast Track: Wednesdays (4 Weeks)
10:00 - 11:30 pm

Sales Onboarding: Bi-Weekly

1:00 - 2:00 pm

Prospecting Onboarding: Day Prior to Start Date
1:00 - 2:00 pm

Prospecting Series: Thursdays (4 Weeks)
1:00 - 2:30 pm

Mastery LinkedIn Prospecting: Thursday's (4 Weeks)
3:00 - 4:00 pm

Coffman In-Person Bootcamp Details:

700 W. 47th ST, Suite 120, Kansas City, MO (Country Club Plaza)
August 25th (8:30 am - 4:30 pm)
August 26th (8:30 am - 12:00 pm)

ASD In-Person Bootcamp Details:

LOCATION TBD

August 13th & 14th (8:00 am - 3:00 pm)

**All times listed are central standard time zone

September 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
30	31	1	2	3	4	5
		<ul style="list-style-type: none"> ·Leadership Onboarding ·Strategic Customer Care Onboarding 	<ul style="list-style-type: none"> Strategic Customer Care 	<ul style="list-style-type: none"> ·Prospecting Series ·Sales Onboarding ·Mastery LinkedIn Prospecting 		
6	7	 Labor Day	<ul style="list-style-type: none"> ·Fast Track Essentials ·Digging Deeper with DISC 	<ul style="list-style-type: none"> Strategic Customer Care 	<ul style="list-style-type: none"> ·Fast Track Essentials ·Mastery LinkedIn Prospecting 	10 11 12
13	14		<ul style="list-style-type: none"> ·Fast Track Essentials ·Digging Deeper with DISC 	<ul style="list-style-type: none"> Strategic Customer Care 	<ul style="list-style-type: none"> ·Monthly Leadership ·Fast Track Essentials ·Sales Onboarding ·Mastery LinkedIn Prospecting 	17 18 19
20	21		<ul style="list-style-type: none"> ·Sales Mastery** ·Essentials 	<ul style="list-style-type: none"> Strategic Customer Care 	<ul style="list-style-type: none"> Fast Track Essentials 	24 25 26
27	28		<ul style="list-style-type: none"> ·Sales Mastery ·Essentials 	<ul style="list-style-type: none"> Strategic Customer Care 	<ul style="list-style-type: none"> ·Dallas Bootcamp 	1 2 3

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am - 12:00 pm

PM: 3:00 - 4:30 pm

Sales Mastery: Weekly

AM: 8:30 - 10:00 am

PM: 1:00 - 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Fast Track Essentials: 2x Weekly (4 Weeks)

10:00 am - 12:00 pm

Leadership Onboarding: Monthly

1:00 - 2:00 pm

Monthly Leadership: Monthly

10:00 am - 12:00 pm

Sales Onboarding: Bi-Weekly

1:00 - 2:00 pm

Strategic Customer Care Onboarding: Day Prior to Start Date

1:00 - 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)

12:30 - 2:00 pm

Prospecting Series: Thursdays (4 Weeks)

1:00 - 2:30 pm

Digging Deeper with DISC: Tuesday's (5 Weeks)

1:00 - 2:30 pm

Mastery LinkedIn Prospecting: Thursday's (4 Weeks)

3:00 - 4:00 pm

Dallas In-Person Bootcamp Details:

16775 Addison Rd, Suite 150 Addison, Texas 75001

September 29th & 30th (10:00 am - 5:00 pm)

**All times listed are central standard time zone

October 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
27	28	29	30	1	2	3
				<ul style="list-style-type: none"> ·Fast Track Essentials ·Sales Onboarding 		
4	5	6	7	8	9	10
		<ul style="list-style-type: none"> ·Digging Deeper with DISC ·Leadership/Management FT ·Sales Mastery** ·Essentials Onboarding 	<ul style="list-style-type: none"> Strategic Customer Care 			
11	12	13	14	15	16	17
			<ul style="list-style-type: none"> ·Management Fast Track ·Strategic Customer Care ·Prospecting Onboarding 	<ul style="list-style-type: none"> ·Monthly Leadership ·Sales Onboarding ·Prospecting Series 		
18	19	20	21	22	23	24
			<ul style="list-style-type: none"> Sales Mastery ·Management Fast Track ·Strategic Customer Care 	<ul style="list-style-type: none"> Prospecting Series 		
25	26	27	28	29	30	31
			<ul style="list-style-type: none"> ·ASD Bootcamp ·Coffman Bootcamp ·GWA Bootcamp 	<ul style="list-style-type: none"> ·Prospecting Series ·Sales Onboarding ·Mastery LinkedIn Prospecting 		Halloween

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am - 12:00 pm

PM: 3:00 - 4:30 pm

Sales Mastery: Weekly

AM: 8:30 - 10:00 am

PM: 1:00 - 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Fast Track Essentials: 2x Weekly (4 Weeks)

10:00 am - 12:00 pm

Leadership Onboarding: Monthly (Combined with Management Fast Track Onboarding only when series starts within the same month)

1:00 - 2:00 pm

Monthly Leadership: Monthly

10:00 am - 12:00 pm

Sales Onboarding: Bi-Weekly

1:00 - 2:00 pm

Strategic Customer Care: Wednesday's (10 Weeks)

12:30 - 2:00 pm

Management Fast Track: Wednesdays (4 Weeks)

10:00 am - 11:30 pm

Prospecting Onboarding: Day Prior to Start Date

1:00 - 2:00 pm

Prospecting Series: Thursdays (4 Weeks)

1:00 - 2:30 pm

Digging Deeper with DISC: Tuesday's (5 Weeks)

1:00 - 2:30 pm

Mastery LinkedIn Prospecting: Thursday's (4 Weeks)

3:00 - 4:00 pm

Coffman In-Person Bootcamp Details:

700 W. 47th St, Suite 120, Kansas City, MO (Country Club Plaza)

October 27th (8:30 am - 4:30 pm)

October 28th (8:30 am - 12:00 pm)

GWA In-Person Bootcamp Details:

29777 Telegraph Road, Suite 2205 Southfield, MI 48034

October 27th (7:00 am - 3:30 pm)

October 28th (7:00 am - 11:00 am)

ASD In-Person Bootcamp Details:

LOCATION TBD

August 13th & 14th (8:00 am - 3:00 pm)

**All times listed are central standard time zone

December 2026



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	1	2	3	4	5
		<ul style="list-style-type: none"> -Leadership Onboarding -Dallas Bootcamp 	Dallas Bootcamp	Sales Onboarding		
6	7	8	9	10	11	12
			Sales Mastery**			
13	14	15	16	17	18	19
			<ul style="list-style-type: none"> -Sales Mastery -Essentials 	Vision Board Session: Cheers to 2027 	Monthly Leadership	
20	21	22	23	24	25	26
27	28	29	30	31	1	2
			Happy Holidays! (No Classes until 2026)			

Program Details:

Essentials: Bi-Weekly

AM: 10:30 am - 12:00 pm

PM: 3:00 - 4:30 pm

Sales Mastery: Week

AM: 8:30 - 10:00 am

PM: 1:00 - 2:30 pm

****Expert Certification:** Starred Mastery classes are classes that are apart of the Expert Certification curriculum

Leadership Onboarding: Monthly

1:00 - 2:00 pm

Monthly Leadership: *Monthly*

10:00 am - 12:00 pm

Sales Onboarding: Bi-Weekly

1:00 - 2:00 pm

Vision Board Session: Cheers to 2026: Yearly

Dallas In-Person Bootcamp Details:
16775 Addison Rd, Suite 150 Addison, Texas
75001
December 1st & 2nd (9:00 am - 4:00 pm)

****All times listed are central standard time zone**